

Request for Quotation - Supplier Responses

RFQ Number: RFQ-2024-1247

Project: Industrial Safety Equipment Procurement

Issue Date: November 15, 2024

Response Deadline: December 10, 2024

Quote #1 - TechGuard Industrial Solutions

Company Name:

TechGuard Industrial Solutions Ltd.

Contact Person:

Sarah Mitchell, Sales Director

Email:

s.mitchell@techguard-ind.com

Phone:

+44 20 7946 0958

Region:

United Kingdom (Manufacturing in Birmingham, UK)

Quote Valid Until:

March 31, 2025

Pricing

Item Description	Quantity	Unit Price (GBP)	Total (GBP)
Class 3 Hard Hats with Visor (EN 397 Certified)	500	£24.50	£12,250.00
High-Visibility Safety Vests (EN ISO 20471)	750	£8.75	£6,562.50
Safety Goggles - Anti-Fog (EN 166)	600	£6.20	£3,720.00
Steel Toe Cap Boots Size 6-12 (EN ISO 20345)	400 pairs	£42.00	£16,800.00
Subtotal:			£39,332.50
VAT (20%):			£7,866.50
Total:			£47,199.00

Certifications & Compliance:

- ISO 9001:2015 Quality Management (Certificate #UK-QMS-8847, Expires: June 2026)
- ISO 45001:2018 Occupational Health & Safety (Certificate #UK-OHS-2241, Expires: August 2025)
- CE Marking on all products
- UKCA Marking compliant
- BSI Kitemark for Hard Hats and Safety Footwear

Terms & Conditions:

Delivery Time: 15-18 business days from order confirmation

Warranty: 24 months from delivery date covering manufacturing defects

Payment Terms: Net 30 days from invoice date

Shipping: Free delivery to UK mainland addresses

Returns: 30-day return policy for unopened/unused items

Quote #2 - GlobalSafe Equipment Corp.

Company Name:

GlobalSafe Equipment Corporation

Contact Person:

James Chen, Regional Manager

Email:

j.chen@globalsafe-eq.com

Phone:

+86 21 5403 8829

Region:

China (Manufacturing in Shenzhen, with EU distribution center)

Quote Valid Until:

February 15, 2025

Pricing

Item Description	Quantity	Unit Price (GBP)	Total (GBP)
Industrial Hard Hats with Face Shield	500	£16.80	£8,400.00
Reflective Safety Vests - Hi-Vis Orange	750	£5.50	£4,125.00
Protective Eyewear - Clear Lens	600	£3.90	£2,340.00
Safety Boots - Composite Toe (Various Sizes)	400 pairs	£28.50	£11,400.00
Subtotal:			£26,265.00
Shipping (Sea Freight to UK):			£2,450.00
Import Duties & Taxes (estimated):			£3,189.00
Total Landed Cost:			£31,904.00

Certifications & Compliance:

- ISO 9001:2015 Quality Management (Certificate #CN-2024-9918)
- CE Marking on all products
- EN Standards compliance documentation available upon request
- BSCI Social Compliance Audit - Grade A

Terms & Conditions:

Delivery Time: 35-42 business days (including sea freight and customs clearance)

Warranty: 12 months limited warranty on manufacturing defects

Payment Terms: 50% deposit, 50% before shipment

Shipping: FOB Shenzhen (customer responsible for freight arrangement)

Minimum Order: Prices valid for stated quantities only

Note: All products manufactured to international standards. English product manuals and safety documentation provided.

Quote #3 - Northern Safety Supplies

Company Name:

Northern Safety Supplies Limited

Contact Person:

Michael O'Brien

Email:

m.obrien@northernsafety.ie

Phone:

+353 1 678 9900

Region:

Ireland (Dublin-based, EU supplier)

Quote Valid Until:

January 31, 2025

Pricing

Item Description	Quantity	Unit Price (EUR)	Total (EUR)
Premium Hard Hats - Ventilated (EN 397)	500	€26.00	€13,000.00
Class 2 Hi-Vis Vests (EN ISO 20471)	750	€9.50	€7,125.00
Anti-Scratch Safety Glasses (EN 166)	600	€7.25	€4,350.00
S3 Safety Boots - Steel Toe (EN ISO 20345)	400 pairs	€48.00	€19,200.00
Subtotal:			€43,675.00
Delivery to UK:			€550.00
Total (EUR):			€44,225.00

Certifications & Compliance:

- ISO 9001:2015 Certified (Certificate #IE-9001-4429)
- All products CE marked and EN standard compliant
- Authorized distributor for leading European safety brands

Terms & Conditions:

Delivery Time: 10-12 business days to UK addresses

Warranty: As per manufacturer warranty (details to be provided with shipment)

Payment Terms: Net 45 days for established accounts

Shipping: Included to UK mainland, signature required

Volume Discount: Additional 5% discount on orders over €50,000

Note: Prices quoted in EUR. GBP equivalent approximately £37,800 at current exchange rate (1.17).

Quote #4 - ProTech Safety Solutions

Company Name:

ProTech Safety Solutions Inc.

Contact Person:

Amanda Rodriguez, Account Executive

Email:

a.rodriguez@protechsafety.co.uk

Phone:

+44 161 234 5678

Region:

United Kingdom (Manchester headquarters)

Quote Valid Until:

December 31, 2024

Pricing

Item Description	Quantity	Unit Price (GBP)	Total (GBP)
Deluxe Hard Hat System with Accessories	500	£31.00	£15,500.00
Executive Hi-Vis Jacket (EN ISO 20471 Class 3)	750	£18.50	£13,875.00
Premium Safety Goggles - UV Protection	600	£11.00	£6,600.00
Professional Safety Boots - Advanced Comfort	400 pairs	£67.50	£27,000.00
Subtotal:			£62,975.00
VAT (20%):			£12,595.00
Total:			£75,570.00

Certifications & Compliance:

- ISO 9001:2015 Quality Management System
- ISO 45001:2018 Occupational Health and Safety
- ISO 14001:2015 Environmental Management
- All products exceed EN and ANSI standards
- Carbon Neutral Certified Supplier
- Living Wage Employer

Terms & Conditions:

Delivery Time: 5-7 business days express delivery

Warranty: Industry-leading 36-month comprehensive warranty

Payment Terms: Net 60 days

Shipping: Free next-day delivery on all orders

Additional Services: On-site product training included, dedicated account manager, 24/7 customer support

Premium quality products with extended warranty and exceptional customer service. All items in stock for immediate dispatch.

Quote #5 - Budget Safety Direct

Company Name:

Budget Safety Direct Ltd

Contact Person:

David Thompson

Email:

sales@budgetsafetydirect.co.uk

Phone:

+44 800 555 0199

Region:

United Kingdom (sourced from various suppliers)

Quote Valid Until:

January 15, 2025

Pricing

Item Description	Quantity	Unit Price (GBP)	Total (GBP)
Standard Hard Hats - White	500	£12.99	£6,495.00
Basic Hi-Vis Vests - Yellow	750	£3.99	£2,992.50
Clear Safety Glasses	600	£2.49	£1,494.00
Work Boots - Steel Toe	400 pairs	£19.99	£7,996.00
Subtotal:			£18,977.50
Standard Delivery:			£150.00
VAT (20%):			£3,825.50
Total:			£22,953.00

Certifications & Compliance:

- Products meet basic CE requirements
- Compliance certificates available on request

Terms & Conditions:

Delivery Time: 20-25 business days (subject to stock availability)

Payment Terms: Payment in advance (bank transfer or credit card)

Shipping: Standard courier delivery

Returns: 14 days for faulty items only (restocking fee may apply)

Important Notice: Warranty information not specified in quote. Customer should confirm warranty terms before ordering.

Budget-friendly option. Products sourced from multiple manufacturers to provide best value.

End of Supplier Quotations - RFQ-2024-1247

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